CUSTOMER SUCCESS STORY

VW CREDIT, INC.

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Dean Bolton
Network Systems Engineer

Customer Overview

VW Credit, Inc. (VCI), a wholly owned subsidiary of Volkswagen Group of America, Inc., was founded in 1981 as the financial service arm of Volkswagen Group of America, Inc. VCI, a captive finance company, services Volkswagen, Audi and Bentley retail customers and dealers as Volkswagen Credit, Audi Financial Services, and Bentley Financial Services. The company provides competitive financial products and services to dealers and their customers throughout the United States including retail leasing, retail financing, and balloon financing, along with wholesale financing for new and used vehicles. VCI is headquartered in Herndon, Virginia.

Long Backup Times With Tape

The Windows Server Team at VW Credit, Inc. (VCI) is responsible for backing up over 180GB of data a day, with a total weekly backup of 15TB of data. Long backup times had become the norm, but when weekly full backups began pushing beyond 72 hours, the organization began looking for a new solution to speed its backups and streamline processes.

“We needed a new solution that would reduce our backup times and restores. We also knew that we wanted to get away from tape and move towards disk. Tape was such a hassle. There's just so much management and administration involved with it,” said Dean Bolton, network systems engineer for VW Credit, Inc.

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Key Benefits:

- Backups are 75% faster
- ‘Lightning-fast’ restores
- ExaGrid support is proactive and responsive
- ‘Simple but powerful’ system works ‘as advertised’

VW Credit Drives Better Backups with ExaGrid

VW Credit, Inc. installed ExaGrid systems in five locations using a hub-and-spoke configuration. The company's Libertyville, IL data center acts as the hub, and additional systems were installed in Portland, OR, Herndon, VA, Auburn Hills, MI, and Montreal. VW Credit, Inc. also plans to install more ExaGrid systems at additional sites in the future. The systems work along with VCI's existing backup application, Veritas NetBackup.

With the ExaGrid system, VCI has been able to nearly eliminate tape. “Our backups are far, far faster and they're getting better all the time. For some of our backup jobs, we're seeing a 75 percent improvement. That has made a big impact here,” said Bolton.

“And restores are lightning fast. Besides the fact that we don’t have to deal with tracking down tapes and searching for a file, we now have all this data available to us at our fingertips. We simply initiate a restore and it’s done. Just like that. It's so much faster and more dependable.”

Systems at Multiple Sites Virtually Eliminate Tape, Improve Disaster Recovery and Backup Times

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Data Deduplication Provides 10:1 Reduction

ExaGrid combines last backup compression along with data deduplication, which stores changes from backup to backup instead of storing full file copies. This unique approach
Intelligent Data Protection

ExaGrid's turnkey disk-based backup system combines high quality SATA drives with byte-level data deduplication, delivering a disk-based solution that is more cost effective than standard SATA drives. ExaGrid's byte-level data deduplication technology stores only the changes from backup to backup instead of storing full file copies, reducing the amount of disk space needed by a range of 10:1 to 50:1 or more.

ExaGrid is easy to install and use and works seamlessly with popular backup applications, so organizations can retain their investment in existing applications. ExaGrid can be used at a primary site and at a second site to supplement or eliminate offsite tapes with a live data repository or for disaster recovery. When a second site is used, the cost savings are even greater because ExaGrid's byte-level data deduplication technology moves only changes, requiring minimal WAN bandwidth.

About ExaGrid

ExaGrid provides tiered backup storage with a unique disk-cache Landing Zone, long-term retention repository and scale-out architecture. ExaGrid's Landing Zone enables the fastest backups, restores, and instant VM recoveries. The retention repository offers the lowest cost for long-term retention. ExaGrid's scale-out architecture includes full appliances in a scalable system. Learn more at www.exagrid.com.